

# Lincoln Electric® Torchmate® Technology Increases Business Capabilities and Efficiency for Salish Metalworks

Salish Metalworks, based out of Orcas Island off the Northwest coast of Washington, is a company passionate about “integrating metal work with architectural structures giving form to design inspirations and possibilities.” This passion, paired with the capabilities of their Torchmate X 5x10, is reflected in the quality as well as detail of their work. Leah Altman speaks on behalf of Salish Metalworks Company, discussing the impact of Lincoln Electric Torchmate technology, “Our products are inspired by the eclectic mix of individualists, environmentalists, and artists that Orcas lures. They are created to be compatible with the natural environment and are made to last.”

## IMPACT ON BUSINESS

To Salish Metalworks, Lincoln Electric Torchmate technology is an integral part of business, their Torchmate X 5x10 table is used on a daily basis and referred to by Salish as the most important piece of equipment that they use. Salish Metalworks has seen the largest impact on business in terms of efficiency, with their Torchmate machine, their team has been able to fabricate parts rapidly and efficiently. The efficiency that their machine offers has resulted in the team being able to keep our focus on being creative. This increased ability to focus on creativity shows through in every piece of work produced.

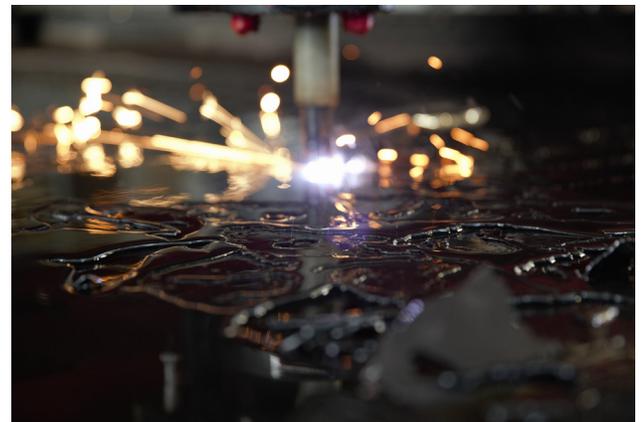


## INCREASED CAPABILITIES

Along with the impact of efficiency, Salish Metalworks has seen large opportunity arise from the addition of their table in terms of increased capabilities. Speaking on the Torchmate X 5x10's impressive pierce thickness and high duty cycles, Leah claims that “Our table has transformed what were once ideas into tangible products.” With this drastic increase in capabilities Salish Metal Works can now offer their customers a variety of product. Torchmate technology has paved the way for Salish Metalworks to grow a business that thrives on collaboration and innovation.

## ADVICE TO OTHERS

“We absolutely recommend Torchmate cutting tables to anyone looking to start or expand their fabrication business. Their customer service team is fantastic!” For Salish Metalworks, Torchmate technology provides them with what they need to grow their business as well as the efficiency that is necessary to allow them to collectively keep their focus on being creative and bettering their company every day.



Visit Salish Metalworks at [salishmetalworks.com](http://salishmetalworks.com)

Join the conversation at [FabricationForum.com](http://FabricationForum.com)

Call 775-673-2200  
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